

**BAUR**  
ensuring the flow

**Networks are sensitive.**  
We help you protect them.



**RCC ELECTRONICS LTD.**  
Licensed Canadian Distributors

Tel: 905-669-6644  
Toll-free: 1-800-668-6053  
Fax: 905-669-6645  
E-mail: [sales@rce.com](mailto:sales@rce.com)  
Website: [www.rce.com](http://www.rce.com)



# About us

## Ensuring the flow

We help power networks and plants around the world to work safely and without problems. For this purpose, we deliver highly precise testing and measurement technology. In direct exchange with our customers, we lay the foundation stone for innovative developments. Power plant companies, network operators, public utility companies as well as industrial and service companies around the world rely on our products. Representatives in over 90 countries guarantee quick turnarounds.

In everything we do, we follow a goal: To protect the infrastructure of our customers through our technologies.



# Our product line



Insulating oil testing

Oils are used for insulating electrical systems. They lose their insulating and cooling properties due to impurities and ageing. Our testing devices are well thought out right up to the smallest details. They include all important test procedures. In addition, our devices convince with their highest quality, reliability and precision – for the safety and efficiency of our customers' plants.



For more information, see our product brochures "Insulating oil testing" or go to [www.baur.eu/insulatingfluidstesting](http://www.baur.eu/insulatingfluidstesting)



Cable fault location

Faults in cable networks are inevitable and usually expensive. They require fast and reliable location. Our products offer experts the best possible support on site and cover the entire testing process.



For more information, see our product brochures "Cable fault location" or go to [www.baur.eu/cablefaultlocation](http://www.baur.eu/cablefaultlocation)



## Cable testing and diagnostics

Underground cable networks are expensive. Knowledge about the condition of cable routes that is as precise as possible enhances the competitive edge. Our cable testing and diagnostics technology makes a provable and profitable contribution and covers all important requirements of network operators.



For more information, see our product brochures "Cable testing and diagnostics" or go to [www.baur.eu/testing-diagnostics](http://www.baur.eu/testing-diagnostics)



## Cable test vans

For fault location, testing and diagnostics in distribution networks, cable test vans are also used. We offer various ergonomically designed systems for the individual device installation. Our many years of experience is incorporated in the development of tried and tested standard systems that skilfully combine fault prelocation and pinpointing as well as testing and diagnostics.



For more information, see our product brochures "Cable test vans" or go to [www.baur.eu/cabletestvans](http://www.baur.eu/cabletestvans)

# Our services

## Professional service that convinces. Around the globe.

Our competent experts with their expertise and comprehensive services are available to you at any time.

## Technical support

The BAUR After Sales Service will be happy to answer any questions on devices, software or applications. A professional service guarantees direct contact with application engineers right up to development – worldwide and in each phase of the life cycle of a plant.

## Maintenance and repairs

Regular maintenance of devices increases their life. In addition to maintenance, our service also includes proper repairs after failures or damages.

## Calibration and measurement

BAUR testing devices convince with their precision. The yearly calibration ensures the quality of measurements for the long term. We carry out the calibration and issue calibration certificates in compliance with the EN 17025 standard.

## Training

We train technical staff so that they are able to use the BAUR testing devices in an optimum manner from the beginning. The training sessions are conducted at our Training Centre or even on site at the customer's workshop.



For detailed information about our service and trainings, please visit [www.baur.eu/services](http://www.baur.eu/services)





frida

TD

BALTIMORE  
ATHLETICS  
2<sup>nd</sup> BASEMAN  
TOM TAYLOR 62

Prohibit  
Test Area

# What characterises us?

We breathe innovation. Our long years of experience and our passion for technology are a guarantee for success.

The BAUR production unit is located at our head office in Sulz (Austria). At present, more than 120 different devices are produced here – at first hand. Co-workers with high technical skills guarantee maximum flexibility in the production and in the implementation of individual customer wishes.

With the constant technological development, our products always have something new to offer. Our many years of experience is a quality feature. Thus, we have always been at the forefront when establishing international standards – and are so even today. Our customers benefit daily from our extensive expertise.



The current data and facts about  
BAUR are available at  
[www.baur.eu/facts-figures](http://www.baur.eu/facts-figures)





**70** years  
of experience

**200** employees

Active in  
**90**  
countries  
and on **5** continents

Over  
**120** products in  
in-house manufacture



“As an international company, BAUR is committed to complying with the international approved guidelines for fair business practices during the course of its business operations. As a family company with 70 years of tradition, we would like to continue our growth based on ethical principles and fair practices. Fair competition, high quality standards and efficiency in production shall form the cornerstone for our success.”

Markus Baur  
CEO

# From pioneer to world market leader – Milestones

BAUR looks at a chequered company history. What began 70 years ago as a small family-owned setup, today is one of the leading international companies in the area of testing and measurement technology.

- |      |   |      |  |      |   |
|------|---|------|--|------|---|
| 1945 | Establishment of the physical and technical workshops in Sulz by Josef Baur | 1978 | Martin Baur takes over as CEO. With the same pioneering spirit as his father, he expands the company further and retains its position as international market leader | 1988 | High voltage cable test generator with 0.1 Hz   |
| 1950 | Introduction of the first portable high voltage cable test device PGK (DC)  | 1983 | Construction of a cable testing field for research and development   | 1990 | Computer-supported, automatic fault location device TIME DOMAIN REFLECTOMETER IRG 300           |
| 1951 | First-time participation at the Industrial Fair in Hanover                  | 1984 | Over 3000 high voltage cable test devices (PGK) delivered around the world   | 1991 | Cable diagnostics system with 0.1 Hz sine with dissipation factor measurement system PHG TD     |
| 1955 | Dielectric breakdown oil tester 60 kV PGO                                   | 1987 | Dissipation factor measuring bridge for insulating oils DIELTEST DTL; compact cable fault location system SYSCOMPACT; cable test system for medium-voltage cables    | 1994 | Fully automatic portable oil tester DPA   |
| 1960 | Fully automatic oil tester PGO A with 90 kV                                 |      |  | 1997 | Low voltage system STG; BAUR wins Comparative study of all cable diagnostics systems in Germany |
| 1969 | First cable test van for low and medium voltage                             |      |  | 1998 | Cable fault location boat, Venice, Italy  |



1945      1950      1955      1960      1965      1970      1975      1980

- 1999 VLF diagnostics system with  $\tan \delta$  and partial discharge measurement PHG TD/PD
- 2001 19 cable test vans with latest technology for the Syrian Electrical Company
- 2002 80 employees, 60 agencies, branches in Germany, GB, Spain and USA
- 2003 Setting up a regional sales office in Brazil; BAUR Germany relocation of branch to Grevenbroich
- 2004 "Austria Leading Company" Award; Extension building completed
- 2005 Export Award 2005 in the Business and Trade category; BAUR France established
- 2006 BAUR Brazil established
- 2007 "Best Family-Owned Enterprise in Vorarlberg" Award
- 2008 "Great Place to Work" Award; Markus Baur becomes HR Director
- 2009 Dipl. Ing. Gerd Kupper becomes CEO; Introduction of an advisory board
- 2010 Cable diagnostics system with 0.1 Hz sine with dissipation factor measurement system frida TD
- 2011 "Container village" acquired as part of the growth strategy
- 2012 100 years of BAUR on 24.3.2012; Publication of the book "45.000 Volt Begeisterung" (German version)
- 2013 BAUR has 140 employees at Sulz, 200 worldwide
- 2014 Markus Baur takes over as CEO



1985      1990      1995      2000      2005      2010      2015      2020

# BAUR as employer

Mutual cooperation is emphasised constantly and experienced afresh every day. Trust, appreciation and a distinct team spirit form the basis of our constructive work environment.





In worldwide marketing, in research and development, in our flexible production with excellent real net output ratio as well as administration, we offer extremely modern workplaces for highly qualified engineers and experts. Flexible working hours help balance family and profession.

We always aspire to be one step ahead. A variety of internal and external advanced training opportunities tap our potential and thereby continuously help develop our skills and competencies. Interesting advanced training courses and working hour models as well as very modern workplaces in a scenic and culturally rich environment provide for fun at work. At the in-house training shop in Sulz, we can train up to 20 apprentices.

#### **Company Awards**

- 2000: Ökoprofit Certificate; Quality Management in acc. with EN ISO 9001 and IQ-Net
- 2004: Austrian Leading Company
- 2005: Export award from the Vorarlberg State
- 2006: Excellent Training Shop
- 2007: Best Family-Owned Enterprise in Vorarlberg
- 2008: Great Place to Work
- 2013: Award for "Family-oriented Company" from the Vorarlberg State, Award for "SME Niche World Champion" from the Austrian Federal Economic Chamber.



For list of job vacancies, please visit [www.baur.eu/jobs](http://www.baur.eu/jobs)

# Our values

At BAUR we work hand in hand to achieve our common goals. Our values, which have developed in the company over decades, form the basis of this teamwork. These values describe how we speak to and treat each other on a daily basis, how we serve our customers and how we act within and outside the organisation. We trust in these core values.



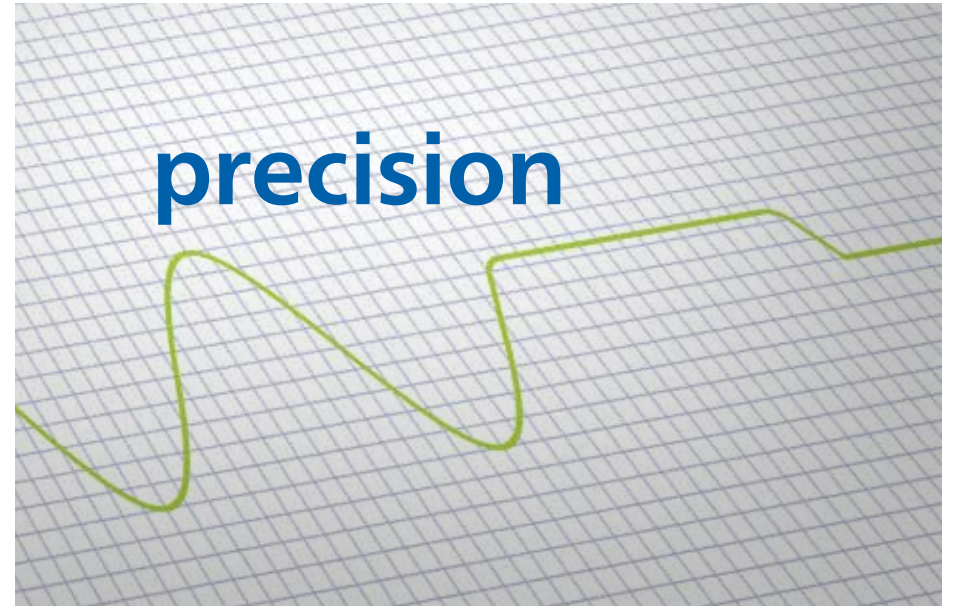
We achieve top performance by cooperating with one another.



We draw on our experiences and create reliable solutions.



We seize new opportunities in a purposeful manner. That is our motivation.



By providing precise statements, we facilitate professionalism and reliable results.





# We are committed

As a company we carry a very high social responsibility. Therefore, we not only meet the legal requirements, but are also committed to ecological and social issues and support activities for the integration of people with special needs.

As a company, with BAUR BEYOND we contribute towards our social responsibility. Our commitment includes sponsoring associations and educational institutes, humanitarian emergency aid during calamities and support of long term social projects. With that, we would like to facilitate a bright future for children and the youth in our world.



Learn more about the projects that we support at [www.baur.eu/beyond](http://www.baur.eu/beyond)



# BAUR in your neighbourhood

For BAUR, a customer relationship is a personal relationship. As market leader in maintenance and conservation of electrical power distribution and its components, BAUR runs various subsidiary companies and has representatives in 90 countries around the globe.

## **BAUR Sulz (Headquarters)**

Raiffeisenstr. 8,  
6832 Sulz, Austria  
Tel.: +43 5522 4941-0  
Tel.: +43 5522 4941-111  
[headoffice@baur.at](mailto:headoffice@baur.at)  
[www.baur.at](http://www.baur.at)

## **BAUR Germany**

Friedrich-Bergius-Strasse 12  
41516 Grevenbroich  
Germany  
Tel.: +49 2181 2979 0  
Fax.: +49 2181 2979 10  
[vertrieb@baur-germany.de](mailto:vertrieb@baur-germany.de)  
[www.baur-germany.de](http://www.baur-germany.de)

## **BAUR Test Equipment Ltd. (Great Britain)**

C1 Connaught Business Centre  
49 Imperial Way  
Croydon | Surrey | CR0 4RR  
Great Britain  
Tel.: +44 20 8661 0957  
[sales@baurtest.com](mailto:sales@baurtest.com)  
[www.baurtest.com](http://www.baurtest.com)

## **BAUR France Sarl (France)**

160, Rue Hélène Boucher  
69140 Rillieux-la-Pape  
France  
Tel.: +33 (0) 170 701 045  
Fax.: +33 (0) 172 718 485  
[info@france.baur.at](mailto:info@france.baur.at)

## **Martin Baur S.A. (Spain)**

Carrer del Torrent  
d'en Negre 1 | local 8C  
08970 Sant Joan Despí  
Barcelona  
Spain  
Tel.: +34 932 046 815  
Fax.: +34 932 054 768  
[martinbaur@martinbaur.es](mailto:martinbaur@martinbaur.es)  
[www.martinbaur.es](http://www.martinbaur.es)

## **BAUR do Brasil (Brazil)**

Dr Cesar, 530  
Office 1402  
02013-002 Sao Paulo  
Brazil  
Tel.: +55 (11) 297 252 72  
Fax.: +55 (11) 297 252 72  
[p.saravali@baurdobrasil.com.br](mailto:p.saravali@baurdobrasil.com.br)

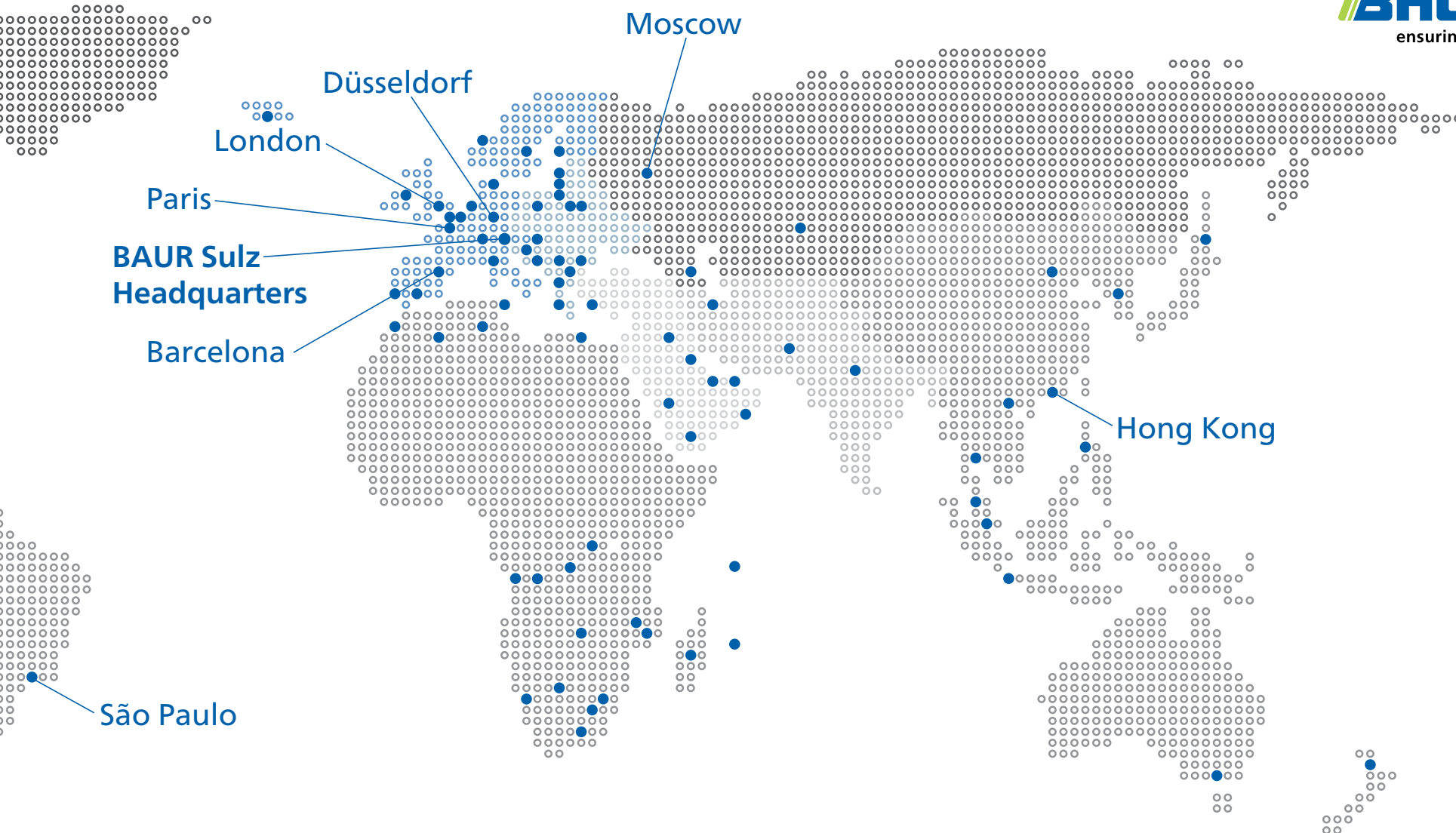
## **BAUR Hong Kong (Representative Office)**

Room 1001, 10/F Omega Plaza  
32 - 34 A, Dundas Street  
Mong Kok, Kowloon  
Hong Kong  
Tel.: +852 2780 9029  
Fax.: +852 2780 9039  
[office.hongkong@baur.at](mailto:office.hongkong@baur.at)



For detailed information or for competent consultation – contact us at [www.baur.eu/contact](http://www.baur.eu/contact)





São Paulo

Barcelona

BAUR Sulz  
Headquarters

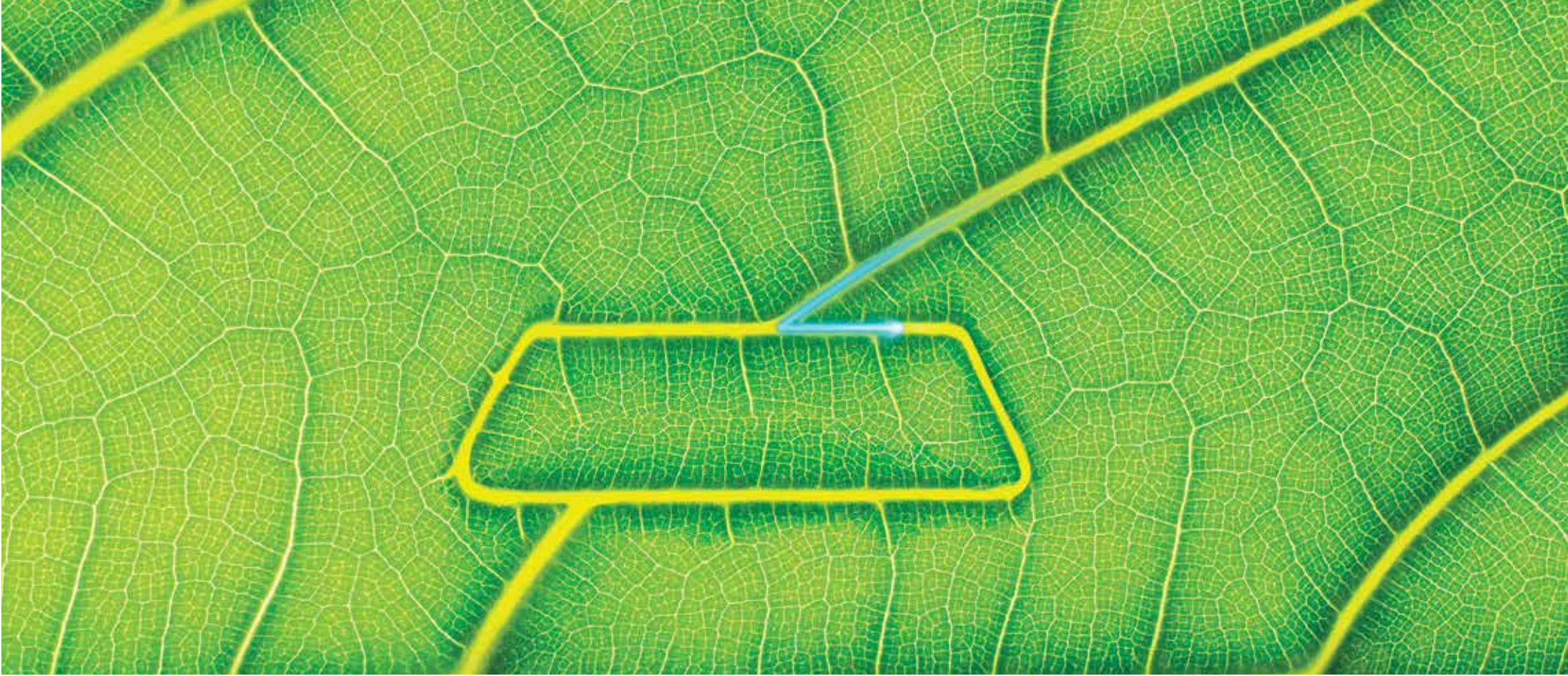
Paris

London

Düsseldorf

Moscow

Hong Kong



## Passion for technology – for a secure future

For decades, BAUR revolutionised high voltage testing and measurement technology with radical innovations. With our products and services we ensure the quality of electrical equipment and insulating materials for power supply around the world.



[www.baur.eu](http://www.baur.eu)

Item No. 821-043 03/15  
Subject to change without notice.



**RCC ELECTRONICS LTD.**  
Licensed Canadian Distributors

Tel: 905-669-6644  
Toll-free: 1-800-668-6053  
Fax: 905-669-6645  
E-mail: [sales@rcc.com](mailto:sales@rcc.com)  
Website: [www.rcc.com](http://www.rcc.com)